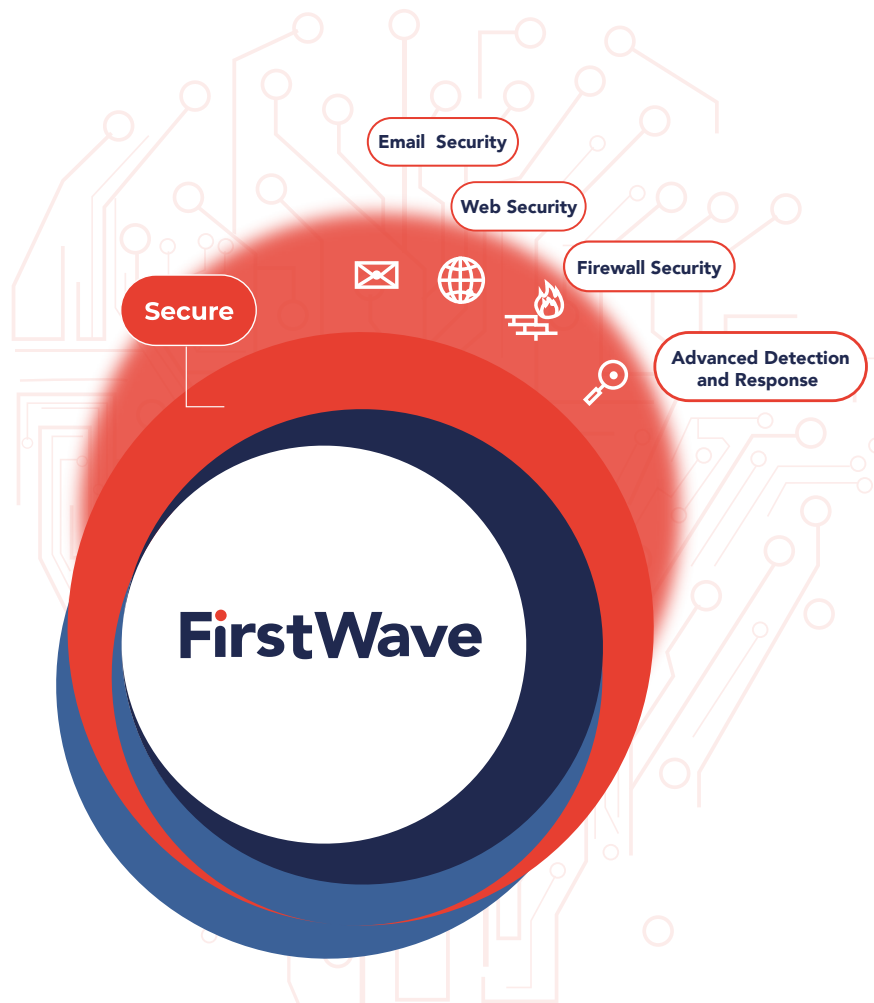# CyberCision

Platform-as-a-Service (PaaS)

FirstWave

For service providers, delivering cybersecurity solutions to enterprise customers, while lucrative, can involve significant cost and complexity. FirstWave's CyberCision™ platform, is designed to address this problem. CyberCision™ enables service providers to provision enterprise-grade security services to both enterprise and SMB customers at scale, opening the door to new revenue opportunities with a lower cost-to-serve.

With CyberCision™, service providers can build as-a-service cybersecurity packages including a range of management and operational services such as multi- tenanting, billing, and provisioning that enable them to streamline the sales and delivery process at a minimal cost. The CyberCision™ solution empowers service providers to build smart, lightweight security bundles using a one-stop approach that pairs complete life cycle management with a centralized view of security status across key zones: email, web, firewall, and ADR.

Email Security

Web Security

Firewall Security

Secure

Advanced Detection and Response

FirstWave

CyberCision™ Brings 6 Unique Differentiators to the Table:

Single, integrated platform for a range of multi-vendor, multi-function security services: The platform is security vendor-agnostic; therefore, the service provider is beholden to neither a single vendor for security functions nor service operations (OSS/BSS).

Built for scale: Volume and scale are particularly critical for the SMB segment; therefore, CyberCision™ prioritizes scale-up functions such as multi-tenanting, APIs, and automation to power economies of scale.

Integrated management, operational functions: CyberCision™ supports a range of management and operational functions for all security services from a single platform Service providers can add new security services to their security product portfolio while retaining the benefits and use of the single platform.

Simplified, single process: One process covers the operation of multi-vendor, multi- function security service delivery and billing.

Hybrid: The solution is deployable on-premises or delivered from the cloud (centralized or distributed).

Open: The solution can support existing and new third-party vendors and security functions.

Features

World's First Open Security Management Platform

By offering its CyberCision™ platform to service providers, FirstWave unlocks a game-changing value proposition and accelerated path-to-market for delivering a truly integrated and complete Cybersecurity-as-a-Service solution to businesses of any size, anywhere in the world.

● Providing tools necessary to create, deliver, and support a range of new cybersecurity offers, bundles, and marketing campaigns.

● Giving service providers an accelerated pathway to launch compelling new security services.

● Minimal upfront investment, plus reduced time-to-revenue and cost-to-serve.

Compelling Go-To-Market (GTM) Benefits

- New Differentiated Security Bundles
- Improved Channel Selling & Delivery
- Faster Customer Acquisition & Higher ARPU
- Process Simplication & Automation
- Operational Scale & Lower Cost

New Platform Features To Accelerated SP Growth

● **Frictionless Email Security** supports speed and scale of adoption. Service providers are now able to easily enable best-in-class email security with our automated provisioning process on Microsoft 365 accounts. This opens new channels to market, removes time consuming manual changes to the process, and empowers service providers to onboard customers rapidly and at scale.

● **The CyberCision Mobile App** increases visibility of the cybersecurity service by providing end users with real-time monitoring of cybersecurity threats along with historical reporting, all available in the palm of their hand under a white-labelled app from their service provider. The visibility provided through the CyberCision™ Mobile App can help to accelerate adoption of the services, as well as demonstrating ongoing value for long-term customer satisfaction.

● **Advanced Detection & Response Premium** enhances control and introduces an additional level of protection, extending the email protection capabilities with the inclusion of advanced dark web monitoring, post-delivery email analysis, retrospective risk scoring, and automated remediation.